Spartech Corporation

- 3 Business Units ($1.3B Sales 2008)
  - Custom Sheet and Rollstock
  - Specialty Color and Compounding
  - Engineered Products
- 35 Production Facilities
- ~2700 Employees
- Vertically Integrated
Mix of Sales by Resin

- Other - Specialty 20%
- PVC 0%
- ABS 10%
- Polypropylene 20%
- Polyethylene 25%
- Polystyrene 26%

Source: Estimated mix of sales by basic materials

End Markets

- Other 8%
- Lawn and Garden 2%
- Sign and Advertising 7%
- Appliance and Electronics 8%
- Recreation and Leisure 9%
- Transportation 18%
- Building and Construction 18%
- Packaging 30%

Source: Q4 2009 Actual Consolidated Sales
Current Management Style

- De-centralized
  - Geographic regions (3)
  - Competition between regions
  - Duplicate operations
  - Isolated development operations

Proposed Management Style

- Central Leadership
  - Resources focused on specific goals
  - Economy of Scale
    - Purchasing Power
    - Strategic Partnerships
    - Centers of Excellence
  - Consolidate “Best of” in each class
    - Product Development
    - Marketing
Questions?